SPONSOR & EXHIBITOR OPPORTUNITIES

18-20 October 2022
Emperors Palace | JNB | South Africa

WE WOULD LIKE TO THANK OUR WASTECON SPONSORS
Align your brand reputation with best practice in sustainable waste and resource management solutions by being a sponsor or exhibitor at

WasteCon 2022

18-20 October 2022 | Emperors Palace | Johannesburg | South Africa.

Now is the ideal time to speed up the adoption of a circular economy mindset and highlight the availability of responsible and sustainable waste management methods.

WasteCon is hosted bi-annually by the Institute of Waste Management of Southern Africa (IWMSA), a multi-disciplinary non-profit association that is committed to supporting professional waste management practices.

With the focus on environmental health at an all-time high, WasteCon 2022 offers a highly valuable opportunity for brands to highlight their solutions and support for responsible waste management and the circular economy.

**SUPPORTER BENEFITS**

Gain brand exposure with our national audience and earn a memorable space in the minds of South Africa’s waste management practitioners.

*Earn goodwill* in the profession by showing your commitment to supporting the industry.

*Generate leads* through the use of the ample networking opportunities during the event.

*Spend time with decision makers* who are excited to resume in-person events.
DELEGATE OVERVIEW
WasteCon 2022 will attract attendees from a wide variety of waste management and environmental health practitioners, including:

- Waste management contractors
- Industrial waste generators
- Alternative waste management entrepreneurs
- Community waste project leaders
- Researchers

- Environmentalists
- Civil servants
- Regulators
- Equipment providers
  and many others

400 conference delegates | more than 60 subject matter experts
3 800+ Facebook followers | 2 000+ LinkedIn followers | 1 800 in email database

TECHNICAL PROGRAMME
The technical programme of WasteCon 2022 will include plenary, panel and workshop sessions, as well as a technical tour on the day after the conference.

The programme will be designed to allow as many speakers as possible to share their ideas on what should be done better or differently in the future to ensure the sustainable use of natural resources and the protection of environmental health.

Topics will include:

- Circular economy
- Environmental issues
- E-waste management
- Informal sector inclusion
- Integrated waste management
- Landfill & waste disposal
- Waste minimisation and recycling
- Waste collection optimisation
- Waste management and climate change
  - Waste architecture
  - Waste and health
  - Waste as a resource
  - Waste management strategies
  - Waste policy & legislation
  - ‘Smart’ waste management
  - Treatment technologies and experiences
  and much more

The abstract submission deadline is 1 March 2022. Please note that abstract selection decisions are made based on merit, and not as a benefit of any sponsorship or exhibition opportunity.

SOCIAL PROGRAMME
A golf day and gala evening will provide delegates, speakers, exhibitors and guests with world class networking opportunities. The social program will also provide ample opportunities to reconnect with existing contact and make new ones.
## CONFERENCE SPONSORSHIP OPPORTUNITIES

<table>
<thead>
<tr>
<th>OPPORTUNITY</th>
<th>INVESTMENT</th>
<th>QTY AVAILABLE</th>
<th>BENEFITS</th>
</tr>
</thead>
<tbody>
<tr>
<td>Diamond Sponsor</td>
<td>R 50 000</td>
<td>(Secured by Kemach Boma)</td>
<td>◐ Logo on conference material, Gala dinner ◐</td>
</tr>
<tr>
<td>Gold Sponsor</td>
<td>R 25 000</td>
<td>(Secured by Interwaste)</td>
<td>◐ Banner display, Registration area ◐</td>
</tr>
<tr>
<td>Lunch Sponsor</td>
<td>R 10 000</td>
<td>(Secured by Luhaza)</td>
<td>◐ Lunch area ◐</td>
</tr>
<tr>
<td>Advertiser - Logo</td>
<td>R 7 500</td>
<td>6 left</td>
<td>◐ Banner display, 1 Conference room ◐</td>
</tr>
<tr>
<td>Advertiser - Banners</td>
<td>R 4 500</td>
<td>1 left</td>
<td>◐ Banner display, 1 Conference room ◐</td>
</tr>
<tr>
<td>Conference Bags Sponsor</td>
<td>Bags supplied (qty t.b.a.)</td>
<td>(Secured by EnviroServ)</td>
<td>◐ Banner display ◐</td>
</tr>
<tr>
<td>Water Bottles and Dispenser Sponsor</td>
<td>Bottles and dispenser supplied</td>
<td>(Secured by Jones &amp; Wagener)</td>
<td>◐ Banner display ◐</td>
</tr>
<tr>
<td>Conference Pen Sponsor</td>
<td>Pens</td>
<td>(1 x Secured by JG Africa)</td>
<td>◐ Banner display ◐</td>
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</tbody>
</table>

## DELEGATE REGISTRATION

<table>
<thead>
<tr>
<th></th>
<th>Early Bird Fees (until 1 July 2022)</th>
<th>Standard Fees (2 Jul – 26 Sep 2022)</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Conference</td>
<td>Technical Tour</td>
</tr>
<tr>
<td>Non-Member</td>
<td>R 9 075</td>
<td>R 660</td>
</tr>
<tr>
<td>IWMSA Member</td>
<td>R 7 865</td>
<td></td>
</tr>
<tr>
<td>Public Sector Official</td>
<td>R 3 933</td>
<td></td>
</tr>
<tr>
<td>IWMSA Student Member</td>
<td>R 2 500</td>
<td></td>
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</table>

## CONFERENCE EXHIBITION OPPORTUNITIES

<table>
<thead>
<tr>
<th></th>
<th>Tabletop</th>
<th>2mx2m Stand</th>
<th>3mx3m Stand</th>
<th>Outdoor Stand</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>R 6 050</td>
<td>R 9 680</td>
<td>R 21 500</td>
<td>R 34 100</td>
</tr>
<tr>
<td>White exhibition stand walls</td>
<td>–</td>
<td>✔</td>
<td>✔</td>
<td>–</td>
</tr>
<tr>
<td>Fascia board with exhibitor name</td>
<td>–</td>
<td>✔</td>
<td>✔</td>
<td>–</td>
</tr>
<tr>
<td>15-amp power point with shared DB</td>
<td>–</td>
<td>✔</td>
<td>✔</td>
<td>–</td>
</tr>
<tr>
<td>30-amp single phase shared DB</td>
<td>–</td>
<td>✔</td>
<td>✔</td>
<td>–</td>
</tr>
<tr>
<td>1 double spotlight</td>
<td>–</td>
<td>✔</td>
<td>✔</td>
<td>–</td>
</tr>
<tr>
<td>Cocktail table</td>
<td>–</td>
<td>–</td>
<td>–</td>
<td>–</td>
</tr>
<tr>
<td>Cocktail chair</td>
<td>–</td>
<td>–</td>
<td>–</td>
<td>–</td>
</tr>
<tr>
<td>Standard foldable steel table</td>
<td>–</td>
<td>–</td>
<td>1</td>
<td>–</td>
</tr>
<tr>
<td>Standard chair with covers</td>
<td>–</td>
<td>–</td>
<td>2</td>
<td>–</td>
</tr>
<tr>
<td>Exhibition representative pass</td>
<td>1</td>
<td>1</td>
<td>2</td>
<td>2</td>
</tr>
</tbody>
</table>
• All quoted fees include VAT
• Exhibition registration and payment deadline: 15 April 2022
• Exhibitor passes include teas, lunches and access to conference sessions only. Gala Dinner tickets can be bought at an additional fee of R 1 500 (incl. VAT) per person.
• Exhibitors can arrange special exhibition stand requirements directly with https://www.expoguys.co.za/

Indicate your interest by contacting:

Ann Oosthuizen  
IWMSA Membership Manager  
anna@iwmsa.co.za  
+27 11 675 3462

Sanki Nkosi  
IWMSA Central Branch Manager  
info@iwmsa.co.za  
+27 11 675 3462

Nicolle de Bruyn  
IWMSA Executive Manager  
iwmsa@iwmsa.co.za
GOLF DAY SPONSORSHIP OPPORTUNITIES

Create fun memories with colleagues, contacts and clients at the WasteCon 2022 Golf Day on 17 October at the Benoni Country Club.

Structure: 4 ball alliance (2 scores to count)
Cost per fourball: R 2 000 (incl VAT)
Cost per single player: R 500 (incl VAT)
Registration start: 8:30
Prize giving dinner: Benoni Country Club

WASTECON 2022 GOLF DAY SPONSORSHIP OPPORTUNITIES

<table>
<thead>
<tr>
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<th>QTY AVAILABLE</th>
<th>BENEFITS</th>
</tr>
</thead>
<tbody>
<tr>
<td>Golf Prize Giving Dinner</td>
<td>R 10 000</td>
<td>1</td>
<td>At golf prize-giving dinner</td>
</tr>
<tr>
<td>Hole Sponsor</td>
<td>R 2 500</td>
<td>17 left (1 x Secured by DCLM)</td>
<td>At sponsored hole</td>
</tr>
<tr>
<td>Nearest Pin</td>
<td>4 x prizes of suitable value</td>
<td>1</td>
<td>-</td>
</tr>
<tr>
<td>Longest Drive</td>
<td>4 x prizes of suitable value</td>
<td>1</td>
<td>-</td>
</tr>
<tr>
<td>Longest Day</td>
<td>4 x prizes of suitable value</td>
<td>1</td>
<td>-</td>
</tr>
<tr>
<td>Best Dressed Fourball</td>
<td>4 x prizes of suitable value</td>
<td>1</td>
<td>-</td>
</tr>
<tr>
<td>Top 3 Pairs</td>
<td>4 x prizes of suitable value</td>
<td>1</td>
<td>-</td>
</tr>
</tbody>
</table>

The Golf Day is managed separately from the Conference. For more information and to secure your participation, please contact:

Shirley Rattey
shirley@envitech.co.za
+27 11 425 2810

Golf Carts must be booked directly with the at Benoni Country Club:

Pro-Shop
+27 11 849 8821
CURRENT PATRON MEMBERS

AVERDA
Barloworld Equipment
City of Ekurhuleni
DSW
east london idz
ELB EQUIPMENT
Enviroserv
Eskom Rotech and Roshcon
HYVA
INTERWASTE
Mercedes-Benz
mpact
Oilkol
Piki Tup
SANITECH
UD Trucks
Waste Carriers

WASTECON 2022 SUPPORTER OPPORTUNITIES IWM5A.CO.ZA